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GLENN W. MELZER
CHA920030029US1 DAL

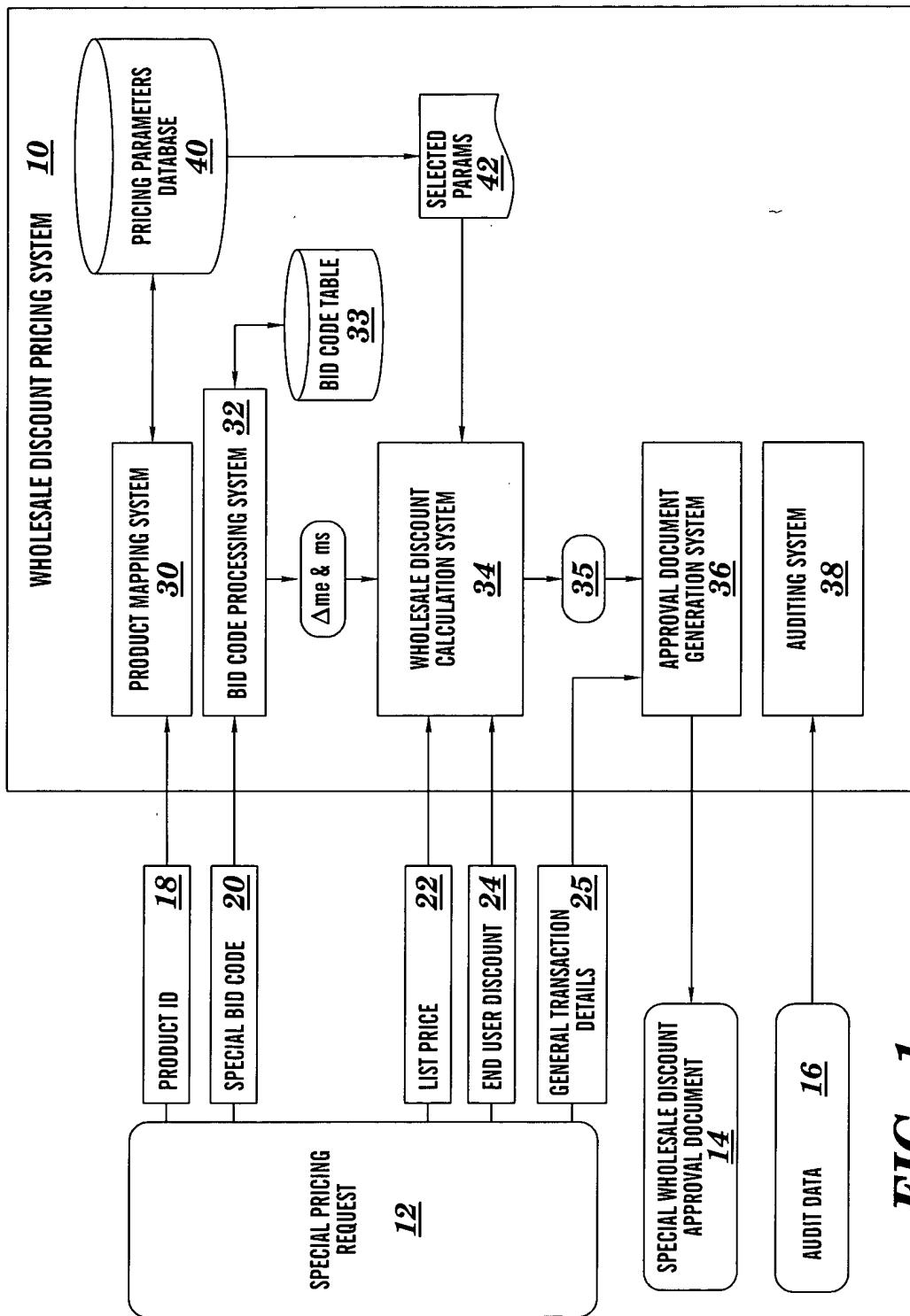


FIG. 1



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SPECIAL WHOLESALE PRICE AS A FUNCTION OF END USER DISCOUNT

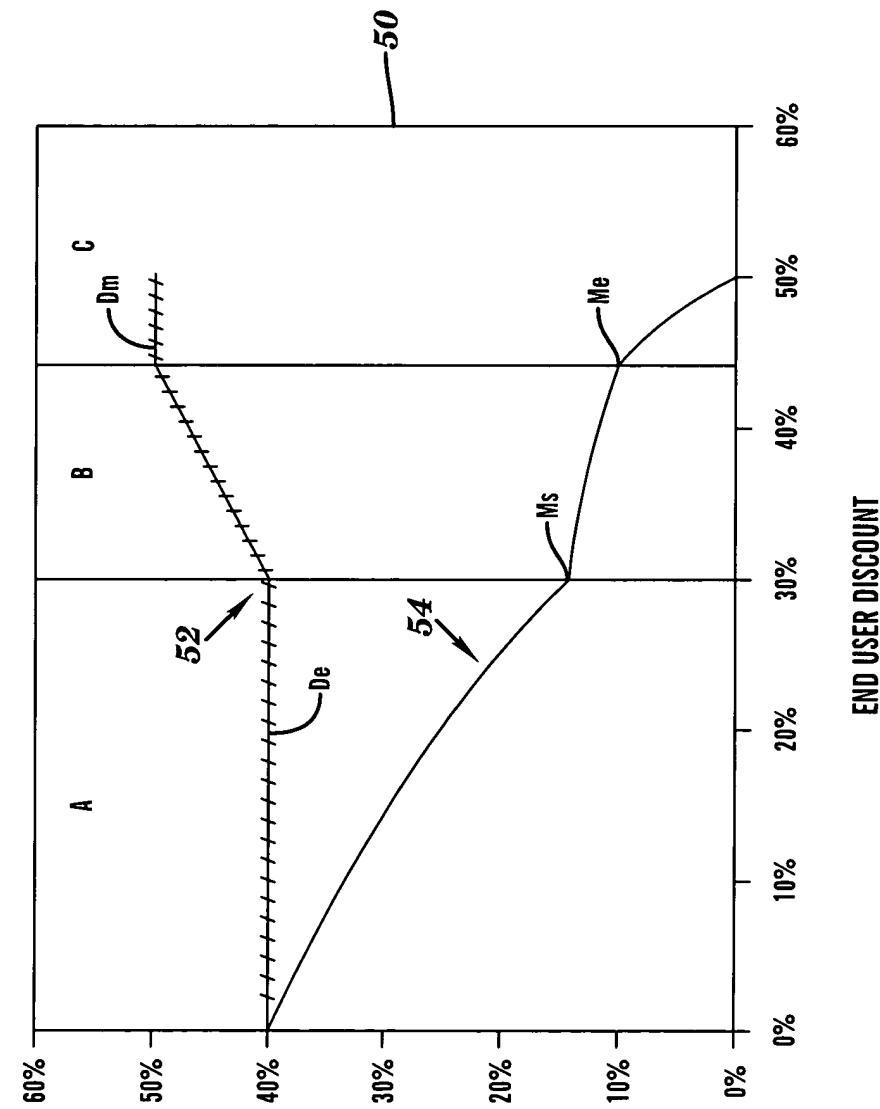


FIG. 2